

Fayette Alliance

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August 27th, 2015

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Executive Director Knox van Nagell, J.D. Dear Vice Mayor Kay and Council members,

My name is Knox van Nagell, and I am writing this letter on behalf of Fayette Alliance.

Fayette Alliance believes that Lexington-Fayette County can become the model for sustainable growth, by connecting and balancing its vibrant city with its unique and productive Bluegrass farmland.

In furtherance of this mission, Fayette Alliance supports Tax Increment Financing for the Thistle Station development, located on a 3.9-acre parcel at 303-310, 322, and 330 Newtown Pike in Lexington, Kentucky.

The property is zoned Neighborhood-Business, and advances the Goals and Objectives of the 2013 Comprehensive Plan, and the policies of the 2006 Downtown Master Plan.

Extensive neighborhood meetings have been conducted to review and solicit feedback for Thistle Station, leading to the support of the Georgetown Area Neighborhood, Western Suburb Neighborhood, and Northside Neighborhood Associations.

Constituting a \$34 million dollar investment on a blighted and abandoned piece of industrial property, Thistle Station will significantly contribute to the revitalization of downtown's West-End.

The project encompasses a sixteen-story building that will house 202 apartments, with an average of 1,000 leasable square feet; a full service gym and swimming pool; high speed internet and fiber optic cable communication services; 10,700 square feet of street-level restaurant and retail space; and another 8,000 square foot restaurant and retail building, that will average 4,000 square feet per floor.

Apartment rental rates will be diverse, and are estimated to start at \$700/month, depending on amenities, size, and location of the units.



Thistle Station is both timely and strategic, as it is located in close proximity to the Legacy Trail, mass transit routes, and to interstates 1-75 / I-64. Its accessibility will work with the ongoing expansion of KCTCS and Transylvania University to transform a historically neglected part of the city through mixed-use, multi-modal, and well-designed sustainable development.

Despite Thistle Station's potential, it cannot happen without a public-private partnership—specifically TIF financing. Given the age and dilapidated condition of infrastructure located on the property, \$2.7 million in improvements are needed to support the project. They are:

• Demolition, Site Clean-up: \$184,000

• Environmental Remediation: \$140,000

• Public Utilities Relocation: \$620,000

• Utility and Right of Way Easements: \$42,000

• Curbs and Sidewalks: \$115,000

• Roads & Street Lighting: \$75,000

• Parking: \$280,000

Transportation Facilities: \$28,000
Landscaping & Irrigation: \$220,000
Public Spaces & Parks: \$180,000

Security, Safety, Fencing, Site Lighting: \$380,000
Railroad Safety & Sound Mitigation: \$460,000

TOTAL: \$2,724,000

In a twenty-year period, Thistle Station is projected to generate approximately \$2.6 million in incremental state (\$970,485) and local property tax (\$1,625,122) revenues—which if approved, can finance the aforementioned infrastructure costs under the state TIF Ad Valorem Tax Program requirements. These public dollars will be recoverable over a twenty-year period, beginning upon completion of the project.

Once constructed, Thistle Station is also estimated to have an additional \$7 million in property tax and occupational license tax revenues, representing a significant economic benefit to the City of Lexington.³

With substantial private financial support in place, the proposed Thistle Station TIF District is a sound investment for Lexington. The public-private partnership between Thistle Station and our local, and state governments will produce a gamechanging development in the heart of our city that will strengthen Lexington's ongoing renaissance.

¹ "Thistle Station Tax Increment Financing Impact Analysis", Commonwealth Economics, May 2015, pg. 10.

² "Thistle Station Tax Increment Financing Impact Analysis", Commonwealth Economics, May 2015, pg. 10.

³ Id.

This is important, as a strong downtown improves our appeal to knowledge-based professionals that drive economic development; it promotes investment in dilapidated and underutilized urban properties needed to accommodate future growth; and it complements the quality of life activities of our signature agricultural industries and world-renowned Bluegrass brand. For these reasons, Fayette Alliance respectfully requests that you approve the proposed Thistle Station TIF proposal.

Thank you for your consideration, and leadership as we continue to sustainably grow our city and promote our farms in Lexington.

All my best,

Knox van Nagell, J.D.

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